



Are We Running at Full Power?

Concept from the book, *Power Score*

by authors Geoff Smart, Randy Street, and Alan Foster

Do we have the right priorities?

- a) We all understand and have agreed upon having the right priorities to meet our goals.
- b) We are all on the same page, but we are still trying to fit everybody's roles into our priorities.
- c) We have discussed our priorities, but still have debate over what they actually are.
- d) We know what we want to achieve, but have not prioritized what we should be doing to achieve our goals.
- e) There has been no discussion over our priorities, we're still unsure about what is expected from our organization.

Do we have the right people on the team?

- a) Everyone is here for the right reasons and contributes positively to our culture.
- b) Very few are in the wrong job.
- c) Most people fit our culture but a small few can still ruin it for the rest of us.
- d) About half are right for our culture and half are not.
- e) Many or most are not in the right job and do not fit our culture.

Do we have the right relationships that deliver the results?

- a) All of our relationships fit together perfectly to achieve our goals and work productively.
- b) Our relationships work, but we could be functioning at a higher level if they were slightly improved.
- c) We have made relationships, but we are out of sync and not fully committed to making it work.
- d) The relationships we have made waste time and resources valuable to our company.
- e) There has been no attempt to form relationships internally or externally for our company.